

January 24, 2025

To,

The Listing Department

The National Stock Exchange of India Limited

Exchange Plaza, Plot No. C/1, G - Block, Bandra Kurla Complex,

Bandra (E), Mumbai - 400051

The Listing Department **BSE Limited**

Phiroze Jeejeebhoy Towers,

Dalal Street,

Mumbai - 400001

Scrip Symbol: "MINDSPACE" (Units) Scrip Code "543217" (Units) and Scrip Code "974075",

"974668", "974882", "975068", "975537", "975654", "975763" **"976198"** and (Non-Convertible

Debentures) and Scrip Code "726938" and "727977"

(Commercial Papers)

Subject: Outcome of the meeting of the Board of Directors of K Raheja Corp Investment Managers Private Limited, Manager to Mindspace Business Parks REIT held on January 24, 2025.

Press Release and Earnings Presentation

Dear Sir/Madam,

We wish to inform you that the Board of Directors of K Raheja Corp Investment Managers Private Limited ("Manager"), Manager to Mindspace Business Parks REIT ("Mindspace REIT") at its meeting held on January 24, 2025, has, inter-alia approved its Unaudited Condensed Standalone and Consolidated Interim Financial Statements of Mindspace REIT for the guarter and nine months ended December 31, 2024 ("Financial **Results**"). In this regard, we enclose herewith:

- 1. Press release in respect of the Financial Results and operating and financial performance of Mindspace REIT for the quarter and nine months ended December 31, 2024 as Annexure-1; and
- 2. Earnings presentation comprising the business and financial performance of Mindspace REIT for the quarter and nine months ended December 31, 2024 as Annexure-2.



The above information shall also be made available on Mindspace REIT's website at https://www.mindspacereit.com/investor-relations/stock-exchange-filings.

Please take the same on your record.

Thanking you.

Yours faithfully,
For K Raheja Corp Investment Managers Private Limited
(Formerly known as K Raheja Corp Investment Managers LLP)
(acting as Manager to Mindspace Business Parks REIT)

Bharat Sanghavi Company Secretary and Compliance Officer Membership No.: A13157

Encl: as above

Annexure-1



Mindspace Business Parks REIT Announces Results for 03 FY25

Announces Highest Ever Distribution of INR 3,155 Mn; Growth of 10.9% YoY
Robust gross leasing of c.1.7 msf in Q3 FY25¹
NOI Grows by 8.3% YoY to INR 5.2 Bn

Mumbai, January 24, 2025: Mindspace Business Parks REIT (BSE: 543217 | NSE: MINDSPACE) ('Mindspace REIT'), owner and developer of quality Grade A office portfolio located in four key office markets of India, reports results for the quarter ended Dec 31, 2024.

Particulars	Unit	Q3 FY25	Q3 FY24	Growth (Y-o-Y)*
Revenue from Operations	INR Mn	6,419	5,963	7.5%
Net Operating Income (NOI)	INR Mn	5,218	4,731	8.3%
Distribution	INR Mn	3,155	2,846	10.9%

^{*} Growth (Y-o-Y) excluding one off expense of INR (87) Mn in Q3FY24

Speaking on the results, Mr. Ramesh Nair, CEO, Mindspace REIT said, "We delivered a strong performance this quarter, setting key milestones. We leased 1.7 msf, including 1 msf in pre-leases, and fully leased our R2 Building in Gera Commerzone Kharadi to a major MNC GCC, even before completion. This positions us to achieve our highest annual leasing since listing. NOI grew 8.3% YoY to INR 5.2 Bn, and distributions rose 10.9%, reflecting our commitment to investor value. Re-leasing spreads of 26.4% further increased our in-place rents, boosting portfolio efficiency. The launch of our second Data Center in Airoli West, with three more in the pipeline, further strengthens our portfolio. With a robust leasing pipeline and solid results, we remain on track for steady growth and long-term value creation."

Operating and Growth Highlights

- Recorded gross leasing of c.1.7 msf¹ in Q3 FY25.
 - o Re-leasing spread of **26.4%** for Q3 FY25
- R2 Building at Gera Commerzone Kharadi spread across c.1 msf, entirely pre-leased to a large MNC GCC, even before its completion.
- Steady growth in rentals across our Business Parks, taking in-place rent to INR 71.4 per sq. ft. per month.
- Actively working on under construction pipeline of 4.6 msf.
- High Street retail complex at Mindspace Airoli East, spread across c.67,000 sq. ft. branded Mindspace Fusion, has been completed and opened to tenants for fit outs.
- The 2nd Data Center, spread across c.**315,000 sq.ft** in Mindspace Airoli West delivered, ahead of schedule.
- Committed Occupancy remains stable at c.**91.5%**².

Acquisitions:

- Offer made to acquire 100% equity shareholding in Sustain Properties Private Limited, which houses c.1.8 msf of IT Park at Commerzone Raidurg, Hyderabad, being the ROFO Asset.
- Evaluating another potential third party acquisition opportunity in Hyderabad.

¹ Including pre-lease of c.1 msf, in R2,Commerzone Kharadi and Highstreet, Airoli East

² Excluding Pocharam, approved for initiating the process of divestment; including Pocharam, committed occupancy stood at 89.6%

Financial Highlights

- Clocked Net Operating Income (NOI) growth of c.8.3%¹ YoY in Q3 FY25 to INR 5,218 Mn.
 - o c.**7.5%**¹ YoY growth in 9MFY25 to **INR** c.**15 Bn**.
- Low Loan-to-Value (LTV) of approximately **22.6%**² demonstrating good balance sheet strength.
- Average cost of borrowing at the end of quarter stood at 8.07%.

Distribution

- Declared distribution of INR 3,155 Mn or INR 5.32 per unit for Q3 FY25; YoY growth of 10.9%.
- Record date for the distribution is Jan 29, 2025.
- Payment of the distribution shall be processed on or before **Feb 05, 2025**.
- Cumulative distribution of approximately **INR 48.5 bn** or approximately **INR 81.8 per unit** since listing in Aug 2020.

Investor Communication and Quarterly Investor Call Details

Mindspace REIT has disclosed the following information pertaining to the financial results and business performance (i) Unaudited condensed standalone and unaudited condensed consolidated financial statements for the quarter ended 31 Dec 2024 and (ii) earnings presentation covering Q3 FY25 results. All these documents are available on Mindspace REIT's website at https://www.mindspacereit.com/investor-relations/financial-updates/#ir

Mindspace REIT is also hosting an earnings conference call on Jan 24, 2025 at 18:30 hours Indian Standard Time to discuss the Q3 FY25 results. The dial in details is available on our website at https://www.mindspacereit.com/investor-relations/calendar#ir and have also been filed with the stock exchanges.

A replay of the call and the transcript will be available on Mindspace REIT's website at https://www.mindspacereit.com/investor-relations/calendar#ir

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About Mindspace Business Parks REIT

Mindspace Business Parks REIT, sponsored by K Raheja Corp group, listed on the Indian bourses in August 2020. The REIT owns quality office portfolios located in four key office markets of India, namely Mumbai Region, Pune, Hyderabad, and Chennai, and is one of the largest Grade-A office portfolios in India. The portfolio has a total leasable area of 34.8 msf comprising of 26.8 msf of completed area, 4.6 msf of area under construction and 3.4 msf of future development. The portfolio consists of 5 integrated business parks and 5 quality independent office assets

¹ Excluding one off expense of INR (87) Mn in Q3FY24

² For the purpose of LTV and net debt calculations, cash and cash equivalents and fixed deposits (including deposits with tenure> 3 months which can be liquidated as and when required) are reduced from gross debt

with superior infrastructure and amenities. It has a diversified and high-quality tenant base, with over 225 tenants as of Dec 31, 2024. Most of the buildings in the portfolio are either Gold or Platinum Green Building Certified (IGBC/LEED). The assets provide a community-based ecosystem and have been developed to meet the evolving standards of tenants, and the demands of 'new age businesses', making it amongst the preferred options for both multinational and domestic corporations. To know more visit www.mindspacereit.com

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Note:

- 1. For ease and simplicity of representation, certain figures may have been rounded
- 2. Mindspace Business Parks REIT is referred to as Mindspace REIT in the presentation
- 3. "The Square Avenue 61 (BKC)" & "The Square Signatures Business Chambers (Nagar Road Pune)" are referred as "The Square BKC" and "The Square Nagar Road" respectively in the presentation





Q3 FY25: Strong Operational Performance driving Financial Growth

1.7⁽¹⁾ msf

Robust Gross Leasing incl. pre-leasing

4.9 msf

9M Gross Leasing⁽²⁾; highest leasing in a year

c. 1.0 msf

Pre-leased c. 1msf in Kharadi, Pune to renowned GCC

8.3%

NOI growth Y-o-Y(3)

c. INR **3.2** Bn

Distribution up 10.9% YoY

ROFO

Offer made to acquire c.1.8 msf at Commerzone Raidurg, Hyderabad⁽⁴⁾

^{1.} Includes pre-lease of 1 msf of building 4, Commerzone Kharadi

^{4.} Through acquisition of 100% equity holding in the asset SPV owning the 1.8 msf at Commerzone Raidurg. Subject to acceptance by the sellers and approval 2. Includes pre-lease of 2.1 msf of Building 4, Kharadi and Data Center, Airoli West from unitholders and SEZ authorities

^{3.} Growth % excluding one off expense of INR (87) Mn in Q3 FY24

Stable Leasing Activity Sustains High Occupancy Rates

K	ey Operating Indicators	Q3 FY25	9M FY25	
LEASE S	Gross Leasing	1.7 ⁽¹⁾ msf	4.9 ⁽²⁾ msf	
707	Re-leased Area	0.2 msf	1.4 msf	
<u>x</u> –	New and Vacant Area Leased	0.5 msf	1.4 msf	
	Re-leasing Spread ⁽³⁾	26.4 % on 0.5 msf	25.9 % on 2.5 msf	
000	Average Rent for Area Leased	INR 76 psf/Month	INR 73 psf/Month	
(A)	Committed Occupancy(4)	91.5% (v/s 88.1% in Q3FY24)		
000	Portfolio In-place Rent	INR 71.4 psf/Month (5.0% YoY Growth)		

^{1.} Includes pre-lease of 1 msf of Building 4, Commerzone Kharadi

^{2.} Includes pre-lease of 2.1 msf of Building 4, Commerzone Kharadi and Data Center, Airoli West

^{3.} Re-leasing spread includes spread on extensions and leasing of area vacant as of 30 Sep 24 and 31 Mar 24 for Q3 FY25 and 9M FY25 respectively

Excluding Pocharam

Modern and Sustainable workplaces attracting occupiers

High Quality Portfolio with 6 out of 9 parks⁽¹⁾ achieving > c.96% committed occupancy levels

100% Gera Commerzone Kharadi

100% The Square **BKC**

100%

The Square **Nagar Road** Pune

98.6% **Mindspace**

Malad

96.7% **Mindspace**

100% Commerzone Madhapur **Porur**



Of total committed area leased to GCCs



renowned GCC in Building 4, Kharadi Pune

Q3 FY25 - Gross leasing

Assets	Location	Туре	Tenant	Leased (ksf)
Madhapur	Hyderabad	Vacant Area	Professional services	149
Airoli (W)	Mumbai	Vacant area	Co-working	131
Porur	Chennai	New area	Financial Services	80
Madhapur	Hyderabad	Re-leasing	Technology-Processes	56
Madhapur	Hyderabad	Re-leasing	Technology- Development	50
Madhapur	Hyderabad	Re-leasing	Healthcare & Pharma	50
Others				141
Total				658
Yerwada	Pune	Pre-lease	Oil & Gas	1,040
Airoli (E)	Mumbai	Pre-lease	Food & Beverage	5
Total				1,704

9M FY25 – 60%⁽¹⁾ of expiries re-leased at a healthy spread of 26%

0.3 msf scheduled for expiry during Q4 FY25

~70% re-leasing visibility for 2.7 msf expiries in FY25 **FY25 E** 2.7 msf 0.8 msf 1.9 msf Retained **Exited** 1.2 msf Re-leased to **New tenant**

Overview of Lease Expiry and Re-leasing spread



Average
Lease expiry in last 4 Years
2.8 msf

Area coming for expiry in FY26 and FY27 is 1.5 msf(3) and 1.3 msf respectively

^{1.} Includes efficiency adjustment of 192 ksf

^{2.} Re-leasing spread includes spread on extensions and on leasing of vacant area

^{3.} Excludes early termination considered in FY25 for 0.07 msf







Gearing for Demand Resurgence (1/2)

Pune



Commerzone Kharadi Building 4

- Leasable area: ~1.0 msf
- Status: Entrance Lobby & Lift lobby Finishes, and MEP Low-side works in progress
- Estimated completion : Q4 FY25
- Balance cost: INR 1,387 Mn
- Pre-leased entire building to a GCC

Mumbai Region



Mindspace Airoli East Highstreet

- Leasable area: ~0.07 msf
- Status: Building completed
- Completion date: Q4 FY25 (Part OC received for 0.05msf)

Airoli West Building 8 - Data center; Occupation certificate received during the quarter

Balance Construction Capex – INR 42,179(1) Mn

Gearing for Demand Resurgence (2/2)

Hyderabad



Mindspace Madhapur (1A-1B Re-development)

- Leasable area: 1.3 msf
- Status: 5th Floor slab casting & B2,
 UG sump area work under progress
- Estimated Completion: Q1 FY27
- Balance cost: INR 5,392 Mn

Hyderabad



Mindspace Madhapur (Experience Center)

- Leasable area: 0.13 msf
- Status: Structure completed, finish is in progress
- Estimated Completion: Q2 FY26
- Balance cost: INR 680 Mn

Hyderabad



Mindspace Madhapur (7/8 Re-development)

- Leasable area: 1.6 msf
- Status: LG & UG Slab casting in progress
- Estimated Completion: Q4 FY27
- Balance cost: INR 6,923 Mn



Financial Performance Supported by Rising Organic Cash Flows

Key Financial Indicators		Q3 FY25	(Y-o-Y)	9M FY25	(Y-o-Y)
		 - 		Figu	res in INR Mn
000	Revenue from Operations(1)(2)	6,419	7.6%	18,847	8.0%
	Net Operating Income(1)(2)	5,218	8.3%	15,218	7.5%
	Distribution	3,155	10.9%	9,198	7.8%
	DPU	5.3 p.u	10.9%	15.5 p.u	7.8%
	Loan to Value	22.6% (low debt levels to support future growth)			
%	Cost of Debt	8.1% p.a.p.m (AAA rated)			



^{1.} Revenue from Operations & NOI numbers above include Regulatory Income/(Expense) of Power Business post re-classification
2. Growth % of Revenue from Operations and NOI excludes one off income of INR 120 Mn in Q2 FY24 and one-off expense in NOI of INR (87) Mn in Q3 FY24

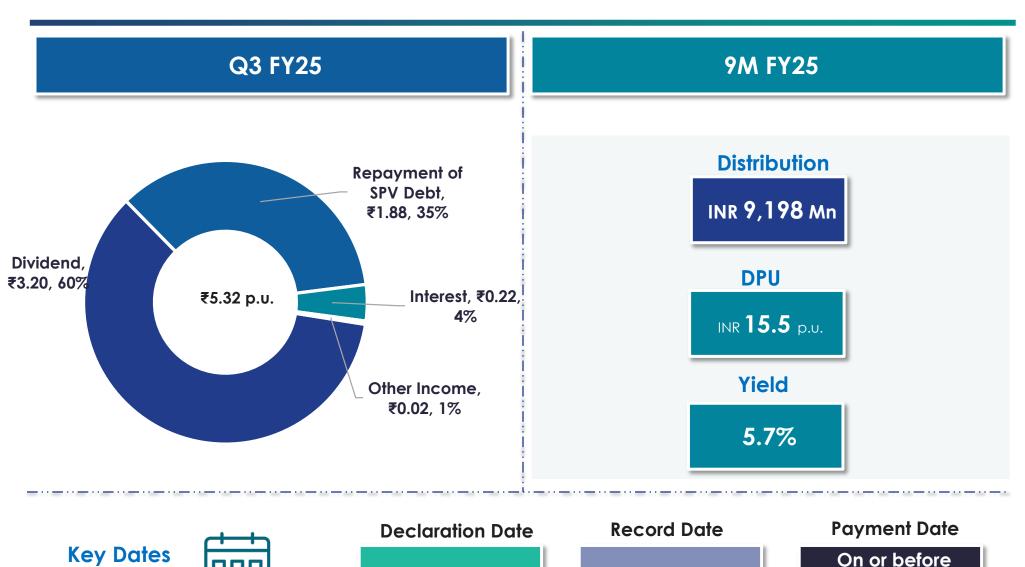
NDCF Build-up

Particulars (INR Mn)	Q3 FY25
Revenue from Operations ⁽¹⁾	6,419
Property Taxes & Insurance	(205)
Other Direct Operating Expenses	(995)
Net Operating Income (NOI)	5,218
Property Management Fees	(152)
Net Other Expenses	(111)
$EBITDA^{(1)}$	4,955
Cash Taxes (Net of Refunds)	(799)
Working Capital changes and other adjustments	556
Cashflow from Operations	4,713
Other Income	9
Finance Costs on borrowings including accrued interest (excluding interest to REIT) (Net) ⁽²⁾	(456)
Debt repayment (to the extent not refinanced) and reserves created pursuant to statutory obligations	0
Reserves created pursuant to debt obligations	(54)
NDCF (SPV Level)	4,212
Proceeds to shareholders other than Mindspace REIT	(135)
Surplus cash on account of liquidation of fixed deposits including created pursuant to debt obligation	100
NDCF (SPV Level) for REIT	4,176
Distributions from SPV to REIT	4,166
Finance Cost at REIT level including accrued interest	(953)
Other Inflows / (Outflows) at REIT Level	(44)
NDCF (REIT Level)	3,168
Distribution	3,155

Stable Distribution with Potential Organic Growth

Distribution Overview

for Q3 FY25



29 Jan 25

24 Jan 25

05 Feb 25

Low Leverage Offers Balance Sheet Headroom for Future Growth

₹ 70,908Mn Net Debt (1)

22.6%% **Net Debt to** Market Value (1) INR 5,480 Mn **Undrawn Committed Facilities**

8.07%% **Cost of Debt** (p.a.)

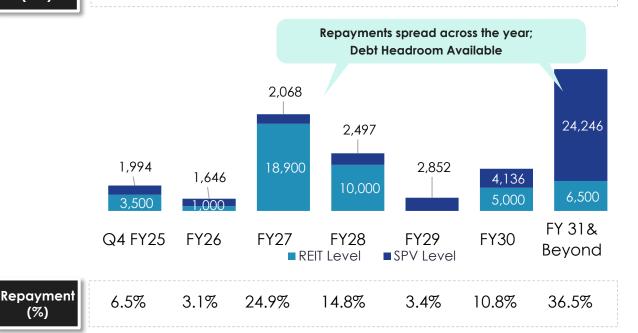
3.8xNet Debt to EBITDA(5)

3.7 x **Interest Coverage** Ratio⁽⁶⁾

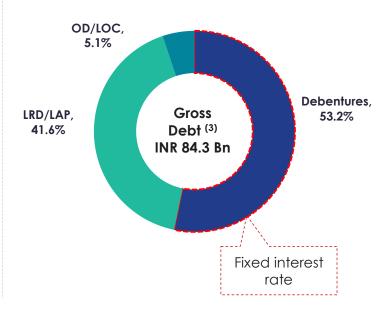
Weighted Average Maturity 5.8 years

Total INR (mn)





Diversified debt Book with a mix of debentures and bank borrowings (2)



- Raised NCD of INR 5,000 Mn at an effective rate of 7.67% p.a.p.m in Q3 FY25
- c. 53.3% of borrowings in the form of fixed cost Debt Securities

Note: As of 31-Dec-24

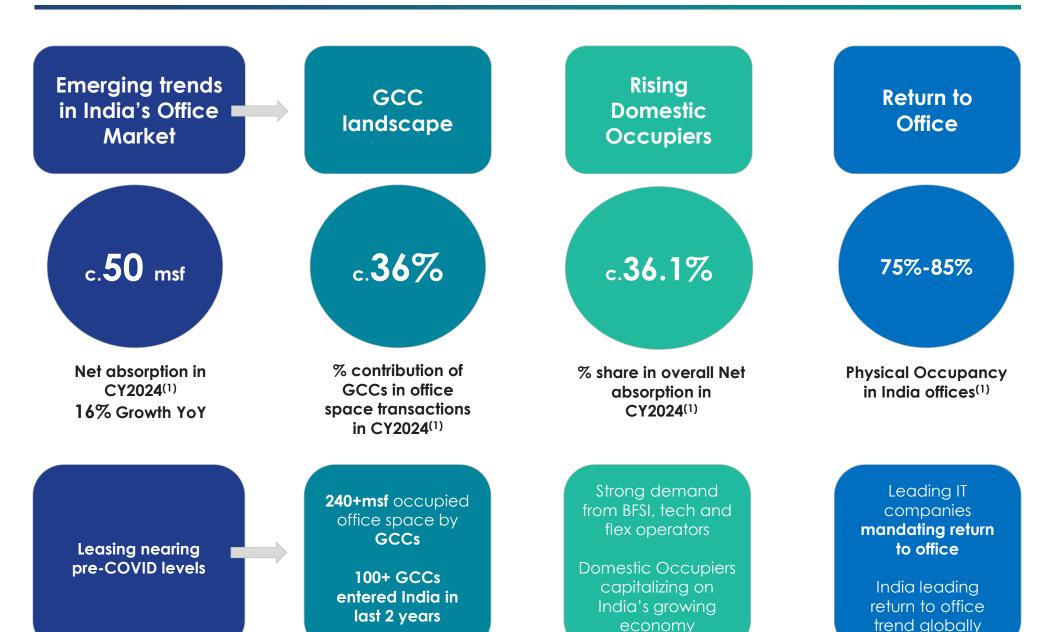
(%)

- 1. For the purpose of Net Debt and LTV calculation, Cash and Cash Equivalents, Fixed Deposits (with tenure > 3 months) which can be liquidated when required, accounting & minority adj. are reduced from Gross Debt; and Market value is as on 31-Dec-24
- Represents 100% of the SPVs including minority interest in Madhapur SPVs
 - Pertains to Non-Convertible Debentures and Market Linked Debentures
 - EBITDA and Net Debt is prior to minority interest; EBITDA is TTM
 - EBITDA divided by Interest expense as per Profit and Loss Statement





Indian Office Sector: Riding the Winds of Favorable Trends



economy

GCCs: India a preferred destination



% share of India in global GCC market⁽¹⁾



Total space leased by GCCs since 2022-2024⁽²⁾

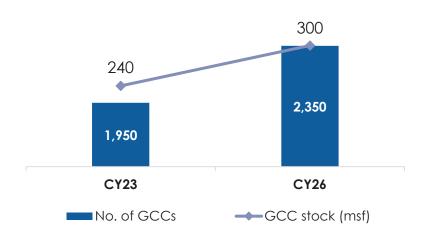


GCC employees in India⁽¹⁾



Lower average salary of engineers viz-a-viz developed countries⁽³⁾

GCC Growth forecast



GCC office likely to grow from 240 msf to 300 msf over the next three years

Factors driving GCC leasing in India

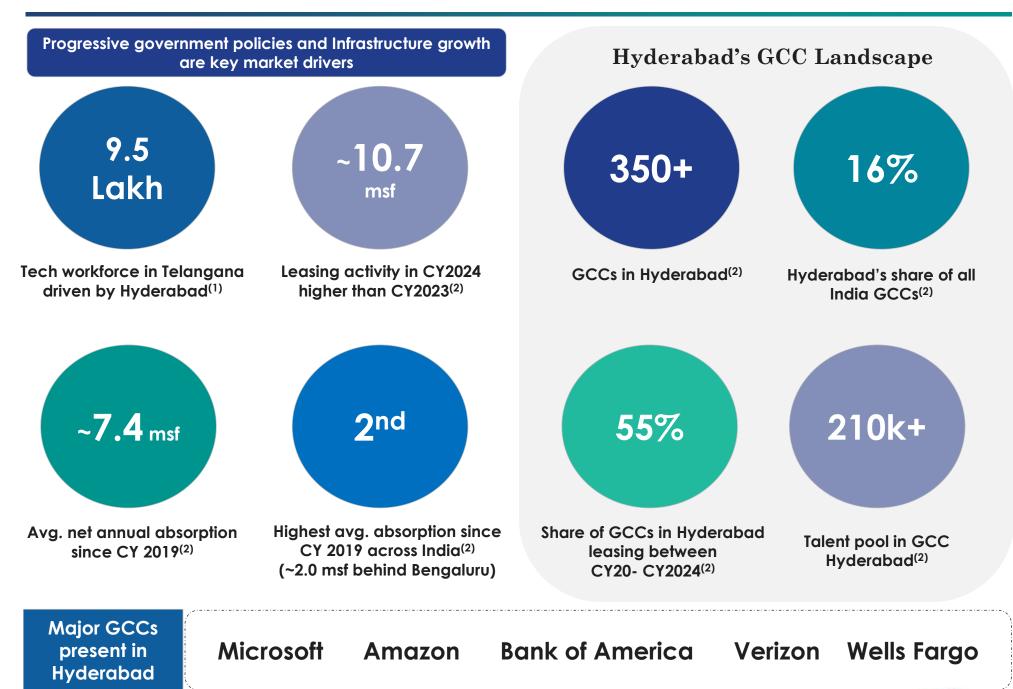


Talent Cost Advantage

Rentals Arbitrage

India's economic and Infrastructure Growth

Hyderabad – Second largest Tech hub of India



Madhapur as the preferred office market drives highest absorption in Hyderabad



75 msf

57% share of City's office stock⁽¹⁾

70%

Share of net absorption since CY 2019⁽¹⁾

80+ Rs psf

Highest rentals amongst all micro markets

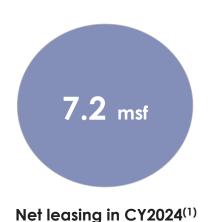
2nd (in Size)

Largest micro market across India (1)

Mumbai Region - Infrastructure projects upgrades driving office demand uptick



CY2024⁽¹⁾



Navi Mumbai – A Preferred Location with Accessible Talent



Ranked amongst **top 3** in terms of overall quality of living in India



Ranked 3^{rd} , 2^{nd} time in a row, in cleanliness index⁽²⁾ in India



Ranks **best** in terms of traffic index

Combined activity in Thane-Belapur and Malad-Goregaon micro-market



Avg. net annual absorption since CY 2019⁽¹⁾



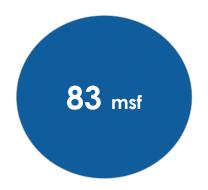
% share of net absorption since CY 2019 in Mumbai Region (1) Infrastructure
upgrades aiding
Airoli's office leasing
growth







Pune - Thriving Office Market with Excellent Social Infrastructure



Completed Stock as on CY2024⁽⁽¹⁾



Avg. annual net absorption since CY 2019 (1)







- Pune Mumbai express way Missing link project to reduce travel time by 20-25 mins
- Atal setu improved connectivity from Mumbai to Pune

SBD East Micro Market⁽²⁾



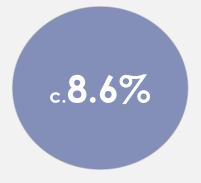
56% share of City's office stock⁽¹⁾



Share of net absorption since CY 2019⁽¹⁾



Highest rentals amongst all micro markets⁽¹⁾

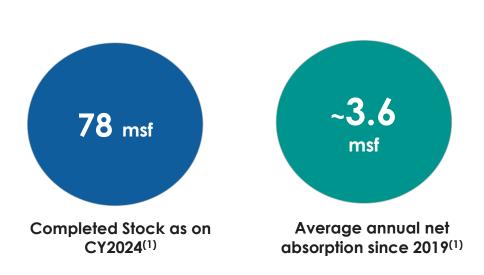


Low vacancy rate as of Q4 CY2024 (1)

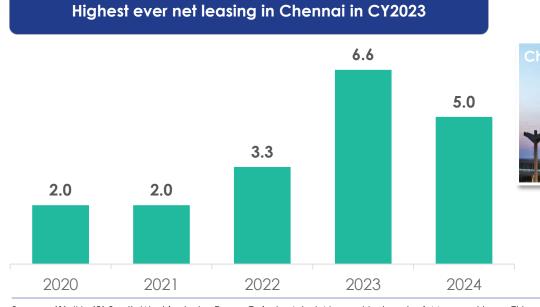


Ranked amongst **top 3** in terms of overall quality of living in India

Chennai - One of the key growth markets













Sponsored by One Of India's Leading Real Estate Group







Office

Hospitality

Malls

Residential

Retail











Leasable Area > 50 msf (1)



commerzone



c.4,200+ (2) keys

Group Hotels

Partner with Marriott, Accor Group and IHCL⁽³⁾





7 malls (4)

4 operational and 3 underconstruction



Developed residential projects across **5** cities



Operates 280+ retail outlets across India

SHOPPERS STOP

Note: All data as on 31-Dec-24

- Includes completed area 34msf; under construction and future development of >16msf; includes; REIT and sponsor's portfolio
- Including joint ownership assets of K Raheja Corp: c. 1,000 keys under
- Marriot Hotels India Pvt. Ltd and its affiliates | AAPC India Hotel Management Private Limited
 4. 4 operational and 3 under construction
- 4. 4 operational and 3 order construction
- 5. As on 22nd Jan 2025



Mindspace REIT's Presence in 4 Key Office Markets

Mumbai Region

14.4 msf



Presence in

Malad-Goregaon

and

Navi Mumbai IT

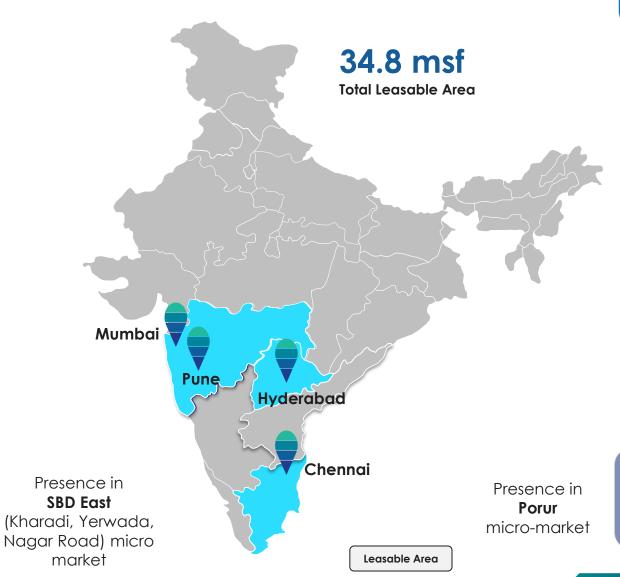
Corridor markets



Pune

5.5 msf

Located strategically in established office micro-markets



Hyderabad

13.8 msf



Presence in **Madhapur** micro-market



Chennai

1.1 msf

Delivered Robust Performance

Cumulative distribution of INR 81.8 p.u. since listing

c.20 msf(1) **Gross Leasing**

21.9% **Releasing Spread on** 13.1 msf

INR 48.5 Bn Total distribution(3)

13.6 % Annualized returns⁽⁷⁾

2.7 msf **Delivered New Developments**

8.07 % p.a.p.m. Cost of Debt as on 31 Dec 24⁽⁵⁾

6.6% CAGR In-place rent(6)





Includes releasing and vacant area leasing

Market value as of 30 Sep 24; Market Value of Mindspace Madhapur is with respect to 89.0% ownership of REIT in respective Asset SPVs

Includes distribution since listing till Q3 FY25.

For the purpose of calculation, Net Debt is considered post accounting & minority adjustment, as of

Represents 100% of the SPVs including minority interest in Madhapur SPVs

CAGR for a period 30-Sep-20 to 31-Dec-24. Annualized Returns as of 17 Jan 2025

High Quality Office portfolio in Prime Locations (1/5)



High Quality Office portfolio in Prime Locations (2/5)



Commerzone Kharadi, Pune

3.0 msf Leasable Area

1.9 msf Completed Area

100.0% Committed Occupancy

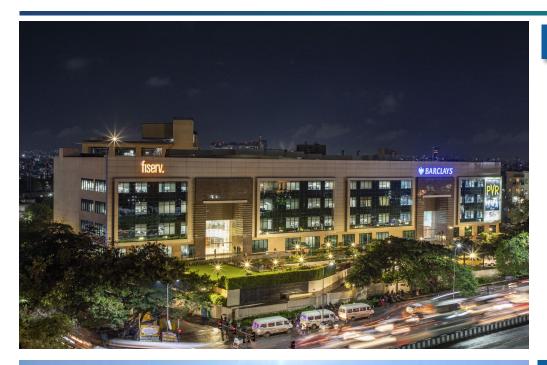
Commerzone Yerwada, Pune

1.7 msf Leasable Area

1.7 msf Completed Area

89.1%Committed Occupancy

High Quality Office portfolio in Prime Locations (3/5)



The Square Nagar Road, Pune

0.8 msf Leasable Area

0.8 msf Completed Area

100.0% Committed Occupancy



Commerzone Porur, Chennai

1.1 msf Leasable Area

1.1 msf Completed Area

100.0% Committed Occupancy

High Quality Office portfolio in Prime Locations (4/5)



Mindspace Airoli East, Navi Mumbai

7.2 msf Leasable Area

4.9 msf **Completed Area**

78.4% **Committed Occupancy**



Mindspace Airoli West, Navi Mumbai

6.4 msf Leasable Area

5.3 msf **Completed Area**

87.3% **Committed Occupancy**

High Quality Office portfolio in Prime Locations (5/5)





Mindspace Malad, Mumbai

0.8 msf Leasable Area

0.8 msf Completed Area

98.6%Committed Occupancy

The Square BKC, Mumbai

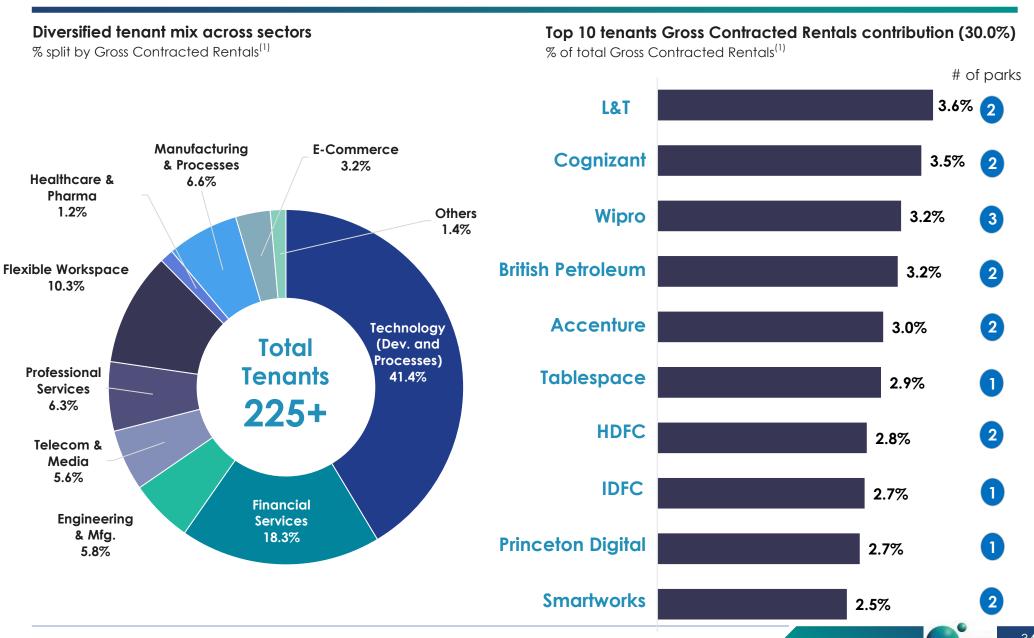
0.1 msf Leasable Area

0.1 msf Completed Area

100.0% Committed Occupancy

Diversified Portfolio of Marquee Tenants

Top 10 tenants contributing 30.0% (Dec-24) vs. 28.8% (Sep-24)



Marquee Tenant Base

Leading MNCs and Fortune 500 companies across sectors

Technology

Accenture Wipro

Cognizant Atos India

Highradius NCR Princeton

L&T AMD Nvidia

Financial Services

Barclays BNY Mellon

UBS Fisery Allstate

B.A. Continuum Axis

J.P.Morgan IDFC HDFC

Diversified

Smartworks Verizon

Hitachi energy Qualcomm

British petroleum

Worley Parsons Schlumberger



Share of foreign MNCs in rentals (1)



Share of top 10 tenants in rentals (1)



Share of Fortune 500 companies in rentals (1)(2)

^{1.} Represents % of Gross Contracted Rentals as on 31-Dec-24

^{2.} Fortune 500 Global List of 2023







Dynamic Environment, Vibrant Workspaces



Energized Landscape for Business Excellence









Infusing modern design elements to elevate experience

Tailoring common areas to meet the evolving preferences of tenants









Experience Center: An Inclusive Ecosystem for all Lifestyle & Business Needs

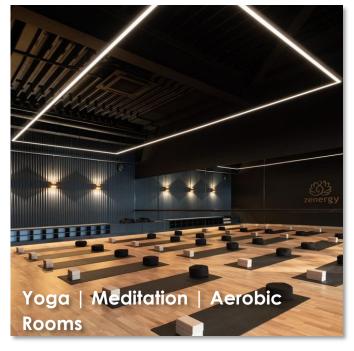
Enhancing the Mindspace offering with a modern club facility with top notch amenities



Offers enriching entertainment, sports, lifestyle, recreation and dining experiences

Curated mix of amenities enhancing work place experience





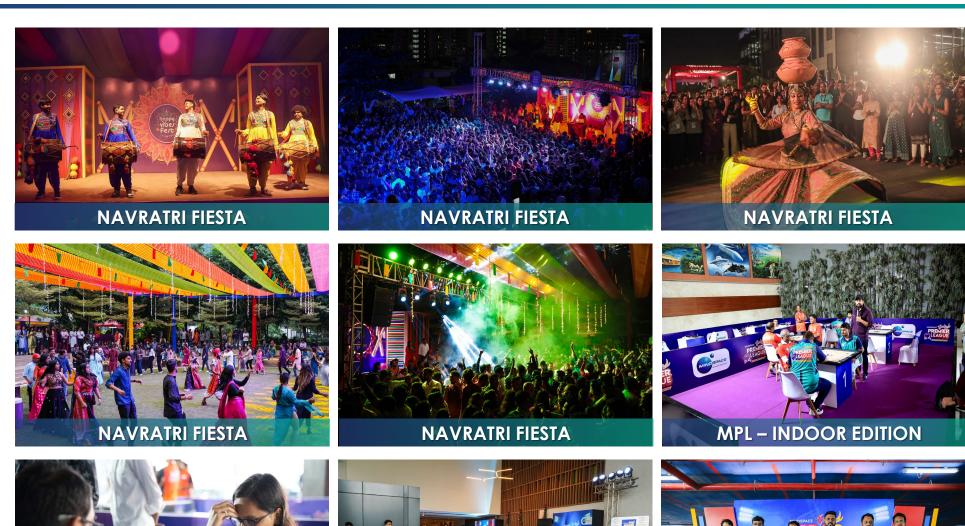




SOCIALising at Vantage Café in the Park



Tenant Engagement Initiatives, Designed to Build Camaraderie





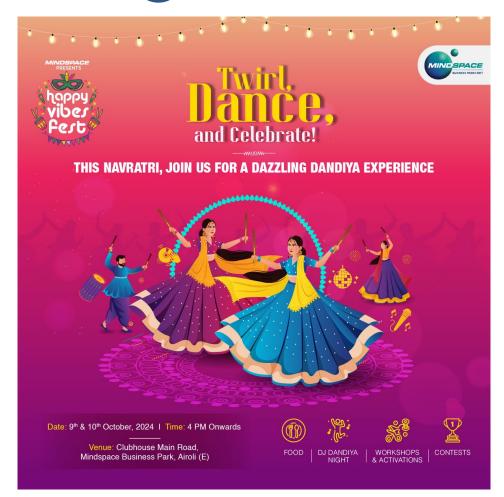


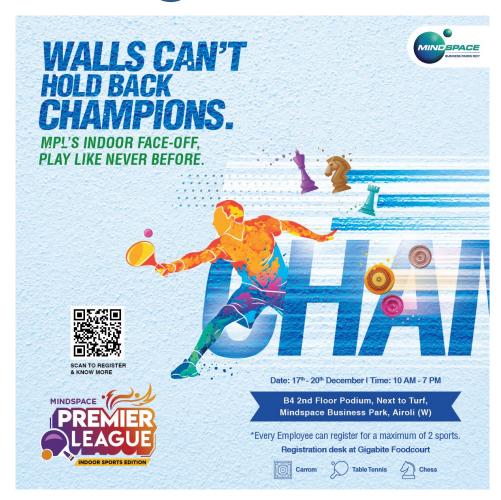


Tenant Engagement Initiatives, Designed to Build Camaraderie

1 NAVRATRI FIESTA

2 MPL – INDOOR EDITION





Over 21,000+ employees across 5 of our business parks attended the events



ESG - Key Highlights

32.4%

Renewable energy mix for Q3FY25

Scope 1+2 emission

56,645

tCO2e (30.4% reduction from FY20 baseline)⁽²⁾

12,58,068 KL

Water Recycled(2)

61.4%

of material⁽²⁾ sourced using sustainable sourcing

INR 18.5 Bn (3)

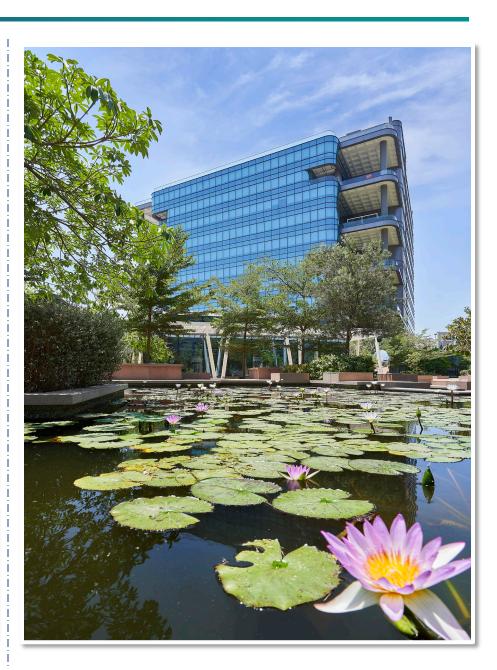
of Cumulative Green / Sustainability Linked Financing availed INR **6.5** Bn

Sustainability linked Bond subscribed by IFC

21%

Women in senior⁽²⁾ management 57.1%

Independent members on the Governing Board (2)



Key Achievements and Awards



Mindspace REIT: Real Estate Excellence

- Scored 99/100 in Office Development Benchmark
- Receives the coveted title of 'Global Listed Sector Leader – Office Development Benchmark', for the 2nd consecutive year
- Ranked 3rd in Asia in 'Listed Companies' category for commercial development
- Received 5 star rating for 3rd consecutive year, along with Green Star
- Scored 91/100 in Standing Investment Benchmark placing the REIT 3rd among Indian real estate peers with a 5-Star Rating



• Received **10 Sword of Honour** by British Safety Council for 7 parks

Focus On High Corporate Governance Standards

Strong governance framework complemented by partnership with leading institutional investors

Board Independence

- 57% independent directors on the Board
- Manager can be removed with 60% approval of unrelated unitholders
- Comprises experts from tax, regulatory, investment banking and other domains
- Marked by age diversity

Diversity & Inclusiveness

- Fostering a gender agnostic and equitable work culture
- Policies fortifying a non-discriminative and transparent environment at the workplace

Robust Policy Framework

- Guided by accountability, fairness and transparency with all stakeholders
- Protecting Unitholder interests with stringent safeguards in place

Mindspace REIT: Top-Notch Standards

Seven Member Board / Independent Chairman





Independent Directors Sponsor Directors

Supporting Policies & Initiatives

Pride Side

Aanchal

POSH

Reach Out

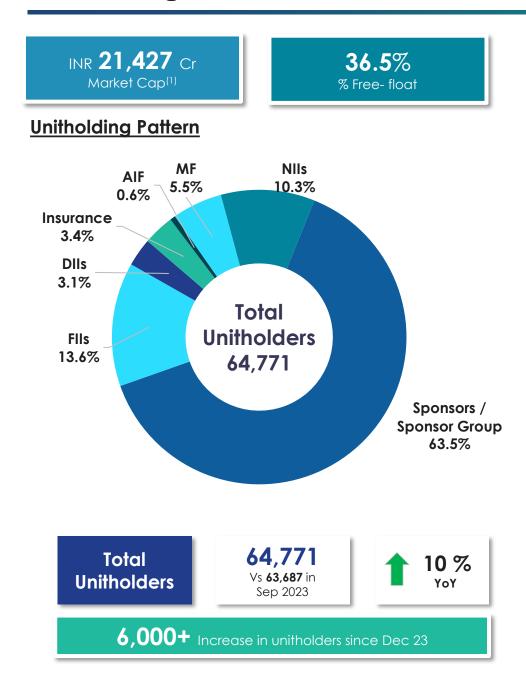
Anticorruption Code of Conduct

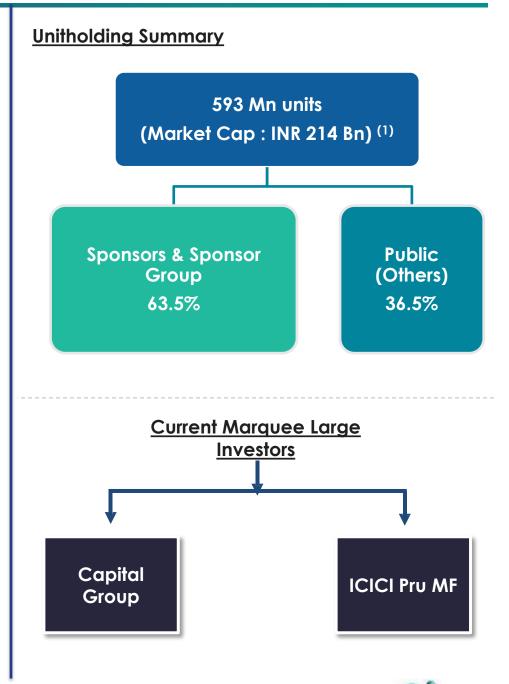
Insider Trading

Related Party Transactions



Unitholding Pattern as on 31 Dec 2024





^{1.} Closing price of INR 361 p.u. as on 31 Dec 24

^{2.} Through Platinum Illumination Trust



Stable NOI Growth Driven by Effective Cost and Revenue Management

Assets	Revenue fr	om Operations	(INR Mn) ⁽¹⁾	NC	ol (INR Mn) ⁽¹⁾⁽	2)	% of NOI
Assets	Q3 FY25	Q3 FY24	9M FY25	Q3 FY25	Q3 FY24	9M FY25	Q3 FY25
Mindspace Airoli (E)	979	982	2,995	709	745	2,250	14%
Mindspace Airoli (W)	1,060	869	2,927	804	640	2,171	15%
Mindspace Malad	254	247	764	218	219	674	4%
The Square BKC	116	108	333	106	104	304	2%
Mumbai Region	2,409	2,206	7,019	1,837	1,709	5,400	35%
Gera Commerzone Kharadi	582	566	1,766	431	311	1,248	8%
The Square Nagar Road	235	219	714	180	167	541	3%
Commerzone Yerwada	543	520	1,606	406	402	1,222	8%
Pune	1,360	1,305	4,085	1,018	880	3,010	20%
Mindspace Madhapur	2,367	2,200	6,933	2,012	1,843	5,865	39%
Mindspace Pocharam	0	20	1	(5)	12	(18)	0%
Hyderabad	2,367	2,220	6,933	2,007	1,855	5,847	38%
Commerzone Porur	281	224	784	232	177	622	4%
Facility Management Business	404	357	1,130	124	110	339	2%
Inter Company Eliminations	(403)	(349)	(1,105)	-	-	-	0%
Total	6,419	5,963	18,847	5,218	4,731	15,218	100%

NOI (Q3 FY25 vs Q3 FY24) - Reasons for variances

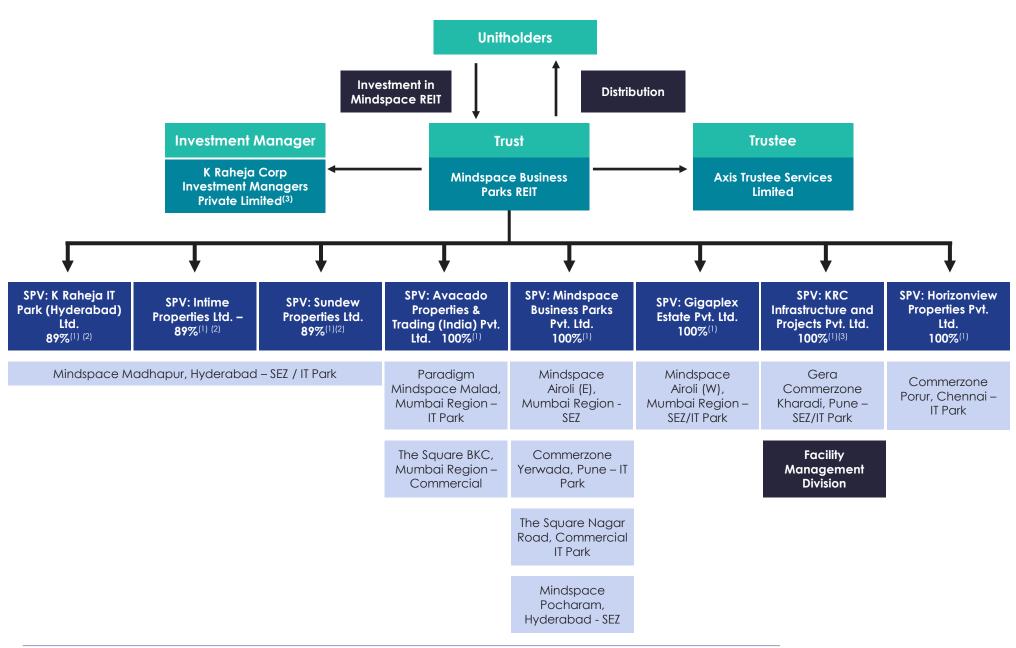
- Rent Commencement from new leases in Madhapur and new area in Porur and lease commencement in Airoli W
- Growth in rentals due to 21.4% MTM achieved over 4.9 msf re-leased since Q3 FY24
- Lease Rent Escalations of 9.1% over an area of 3.3 msf⁽³⁾ across the portfolio since Q3 FY24
- Revenue from Operations and NOI in Q3 FY24 includes one off expense of INR (87) Mn

Revenue from Operations & NOI numbers above include Regulatory Income/(Expense) of Power Business post re-classification

⁷⁾ Mn in

Considered escalations only on area out of lock in, as escalations within lock in have straight lining impact

Mindspace REIT Structure



Note:

2.

3.

- 1. % indicates Mindspace REIT's shareholding in respective Asset SPVs
 - 11% shareholding in these Asset SPVs is held by Telangana State Industrial Infrastructure Corporation Limited (TSIIC)
 - 'K Raheja Corp Investment Managers LLP' has been converted from Limited Liability Partnership to a Private Limited company wef July 07, 2023

Portfolio Summary

26.8 msf of Completed area with WALE of 7.2 years and MTM potential of 3.9%⁽¹⁾

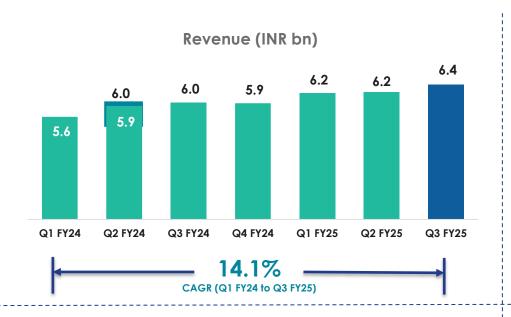
Asset	Total Leasable Area (msf)	Completed Area (msf)	UC/Future Area (msf)	Occupancy (%)	Committed Occupancy (%)	WALE on area (years)	In-place Rent (INR psf)
Mindspace Airoli East	7.2	4.9	2.3	70.5%	78.4%	5.0	65.2
Mindspace Airoli West	6.4	5.3	1.1	84.8%	87.3%	9.6	62.4
Mindspace Malad	0.8	0.8	-	98.6%	98.6%	2.1	101.9
The Square BKC	0.1	0.1	-	100.0%	100.0%	1.9	240.0
Mumbai Region	14.4	11.1	3.4	75.8%	83.7%	6.0	69.6
Gera Commerzone Kharadi	3.0	1.9	1.0	100.0%	100.0%	7.4	81.2
The Square Nagar Road	0.8	0.8	-	100.0%	100.0%	3.6	80.0
Commerzone Yerwada	1.7	1.7	-	89.1%	89.1%	5.9	83.0
Pune	5.5	4.4	1.0	95.1%	98.0%	6.0	80.3
Mindspace Madhapur	13.2	9.6	3.6	93.6%	96.7%	7.4	69.2
Mindspace Pocharam	0.6	0.6	-	0.0%	0.0%	-	-
Hyderabad	13.8	10.2	3.6	89.4%	92.1%	7.5	67.7
Commerzone Porur	1.1	1.1	-	93.0%	100.0%	9.4	62.2
Chennai	1.1	1.1	-	93.0%	100.0%	9.4	62.2
Portfolio Total	34.8	26.8	8.0	86.2%	89.6%	7.2	71.4

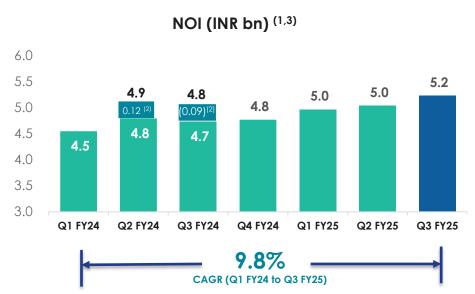
Breakup of Lease Expiry Profile

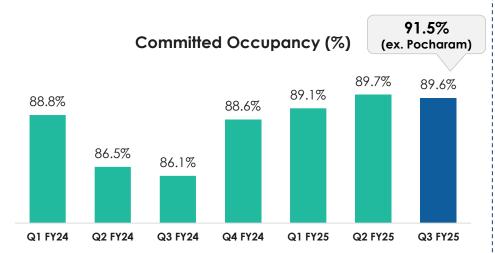
		Q4 FY25			FY26			FY27	
Asset	Area Expiring (msf)	% of Gross Contracted Rentals	Rent at Expiry (INR psf)	Area Expiring (msf) ⁽¹⁾	% of Gross Contracted Rentals	Rent at Expiry (INR psf)	Area Expiring (msf)	% of Gross Contracted Rentals	Rent at Expiry (INR psf)
Mindspace Airoli East	0.0	1.1%	70.9	0.4	11.6%	68.0	0.1	3.2%	69.5
Mindspace Airoli West	0.0	0.1%	37.3	0.4	11.5%	65.9	0.3	5.6%	70.4
Mindspace Malad	0.02	2.4%	104.8	0.3	44.6%	107.7	0.2	19.6%	103.4
The Square BKC	-	0.0%	-	-	0.0%	-	0.1	100.0%	240.0
Mumbai Region	0.1	0.7%	78.7	1.1	14.9%	78.5	0.7	11.7%	114.9
Gera Commerzone Kharadi	-	0.0%	-	0.0	0.2%	90.5	0.0	1.4%	85.6
The Square Nagar Road	-	0.0%	-	-	0.0%	-	0.4	43.1%	77.8
Commerzone Yerwada	0.1	5.0%	82.7	0.1	7.2%	87.6	0.1	3.0%	91.1
Pune	0.1	2.0%	82.7	0.1	3.0%	87.7	0.5	9.1%	79.8
Mindspace Madhapur	0.2	2.3%	68.9	0.4	3.5%	57.5	0.2	1.7%	72.7
Mindspace Pocharam	-	0.0%	-	-	0.0%	-	-	0.0%	-
Hyderabad	0.2	3.4%	68.9	0.4	3.5%	57.5	0.2	1.7%	72.7
Commerzone Porur	-	0.0%	-	-	0.0%	-	0.0	0.1%	100.0
Chennai	-	0.0%	-		0.0%	-	0.0	0.1%	100.0
Portfolio Total	0.3	1.5%	74.2	1.6	7.3%	73.7	1.3	6.8%	96.8

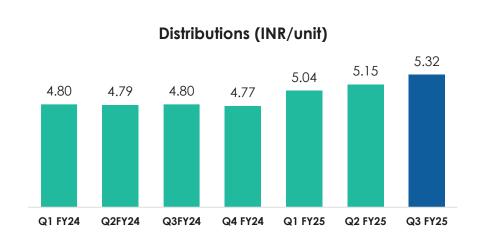
Key Financial Metrics

Delivered consistent growth on key financial metrics









Note: NOI: Net operating income

^{1.} Revenue from Operations & NOI numbers above include Regulatory Income/(Expense) of Power Business post re-classification

^{2.} Includes One offs worth INR 186 Mn in Q3 FY23, INR 120 Mn in Q2 FY24 and INR (87) Mn in Q3 FY24

^{3.} Growth % excludes one offs

Balance Sheet as on 31-Dec-24

Balance Sheet (INR Mn) ⁽¹⁾	Dec-24	Sep-24
Sources of Funds		
Total Equity	1,44,285	1,46,052
Sub-Total	1,44,285	1,46,052
Liabilities		
Debt	84,182	77,847
Security Deposits	10,883	10,296
Other Liabilities ⁽²⁾	9,186	8,858
Sub-Total	1,04,251	97,001
Total	2,48,536	2,43,054
Application of Funds		
Assets		
Investment Property / Property Plant Equipment	2,08,013	2,06,302
Investment Property Under Construction / Capital Work In Progress	16,754	17,136
Cash and Bank ⁽³⁾	8,293	4,967
Other Assets ⁽⁴⁾	15,476	14,648
Total	2,48,536	2,43,054

Notes

- 1. All numbers are prior to minority adjustment
- 2. Other Liabilities primarily include Trade Payables, Capital Creditors, Retention Money, Advances from customers and Statutory Dues
- 3. Distributions received from SPVs (net of repayment) were held in cash at REIT Level as at Dec-24 and Sep-24
- 4. Other Assets primarily include Deferred Tax Assets, Advance Tax, Capital Advances, Security Deposits, Unbilled Revenue, Assets held for sale and Fixed deposits with banks

Debt Maturity Schedule as on 31-Dec-24

Description	Fixed/	Total	Undrawn	Principal	Interest	Wt. Avg.				Principal Re	epayment			
(INR Mn)	Floating	Facility	Facility	O/\$	Rate (p.a.p.m) (Years)	Q4 FY25	FY26	FY27	FY28	FY29	FY30	FY31 & Beyond	Total	
At REIT Level														
NCD (Tranche 4)	Fixed	5,000	-	5,000	7.9%	2.8	-	-	-	5,000	-	-	-	5,000
Green Bond	Fixed	5,500	-	5,500	8.0%	1.5	-	-	5,500	-	-	-	-	5,500
NCD (Tranche 6)	Fixed	5,000	-	5,000	7.7%	1.7	-	-	5,000	-	-	-	-	5,000
NCD (Tranche 7)	Fixed	5,000	-	5,000	7.9%	2.2	-	-	5,000	-	-	-	-	5,000
NCD (Tranche 8)	Fixed	3,400	-	3,400	7.8%	2.5	-	-	3,400	-	-	-	-	3,400
NCD (Tranche 9)	Fixed	5,000	-	5,000	7.9%	4.6	-	-	-	-	-	5,000	-	5,000
NCD (Sustainability Linked Bond	Fixed	6,500	-	6,500	7.9%	6.7	-	-	-	-	-	-	6,500	6,500
NCD (Tranche 11)	Fixed	5,000	-	5,000	7.7%	3.9	-	-	-	5,000	-	-	-	5,000
CP*	Fixed	4,500		4,500	7.5%	1.0	3,500	1,000	-	-	-	-	-	4,500
At SPV Level														
TL/LRD - MBPPL	Floating	13,880	261	10,894	8.4%	13.8	90	282	333	427	466	573	8,723	10,894
TL/LRD - Sundew	Floating	4,350	-	2,330	8.2%	10.6	40	169	184	213	234	251	1,239	2,330
TL/LRD - KRIT	Floating	2,550	-	2,451	8.4%	11.7	24	112	152	176	208	250	1,529	2,451
TL/LRD - KRC Infra	Floating	9,690	-	8,129	8.2%	10.0	151	697	851	973	1,102	1,215	3,140	8,129
TL/LRD - Horizonview	Floating	1,500	-	1,478	8.4%	17.7	10	42	45	49	54	58	1,219	1,478
TL/LRD - Gigaplex	Floating	8,950	2,150	6,403	8.3%	14.2	31	156	262	329	381	464	4,780	6,403
TL/LRD - Avacado	Floating	3,750	325	3,425	8.7%	10.3	39	165	210	254	299	328	2,130	3,425
OD / LOC	-	7,077	2,745	4,329	8.5%	7.1	1,610	24	31	75	107	996	1,486	4,329
Total		96,647	5,480	84,339	8.1%	7.2	5,494	2,646	20,968	12,497	2,852	9,136	30,746	84,339
Repayment (%)							6.5%	3.1%	24.9%	14.8%	3.4%	10.8%	36.5%	100.0%

^{*} Principal outstanding for CP is the value payable on maturity

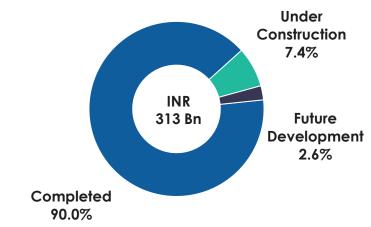


De-risked Portfolio with ~90.0% Completed Assets

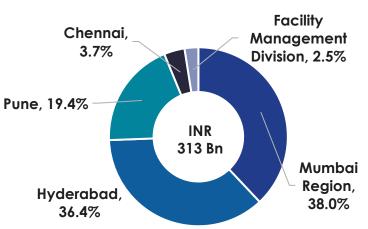
Project wise Market Value breakup (1)

Asset	Completed (INR Mn)	U/C & Future Dev. (INR Mn)	Total Value (INR Mn)	% of Total (%)
Mindspace Airoli East(4)	45,639	3,238	48,877	15.6%
Mindspace Airoli West	48,975	4,566	53,541	17.1%
Mindspace Malad	11,619	0	11,619	3.7%
The Square, BKC	4,989	0	4,989	1.6%
Mumbai Region	111,222	7,804	119,026	38.0%
Gera Commerzone Kharadi	24,479	7,793	32,273	10.3%
The Square, Nagar Road	9,063	0	9,063	2.9%
Commerzone Yerwada	19,389	0	19,389	6.2%
Pune	52,931	7,793	60,725	19.4%
Mindspace Madhapur ⁽²⁾	98,893	13,863	112,755	36.0%
Mindspace Pocharam	897	587	1,484	0.5%
Hyderabad	99,790	14,450	1,14,240	36.4%
Commerzone Porur	11,699	0	11,699	3.7%
Chennai	11,699		11,699	3.7%
Facilities Management Business	6,631	1,157	7,788	2.5%
Portfolio Total	282,273	31,204	3,13,477	100.0%

Completed Assets form 90.0% of the Market Value(3)



Breakup of Market Value basis Geography



Note:

3. Includes Real Estate & Facility Management Division

^{1.} As of 30 Sep 24

The Market Value of Mindspace Madhapur is with respect to 89.0% ownership of the respective Asset SPVs that own Mindspace Madhapur

15 Research Houses Covering Mindspace REIT

Research House	Analyst	Email Id
Ambit Capital	Karan Khanna	karan.khanna@ambit.co
Avendus Spark	Girish Choudhary	girish.c@avendusspark.com
Axis Capital	Pritesh Sheth	pritesh.sheth@axiscap.in
Bank of America	Kunal Tayal	kunal.tayal@bofa.com
CITI Research	Rajiv Berlia	rajiv.berlia@citi.com
CLSA	Kunal Lakhan	kunal.lakhan@clsa.com
ICICI Securities	Adhidev Chattopadhyay	adhidev.chattopadhyay@icicisecurities.com
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Key Definitions

Asset SPVs	Collectively, Avacado, Gigaplex, Horizonview, Intime, KRIT, KRC Infra, MBPPL and Sundew
Committed Occupancy (%)	Occupied Area + Committed Area Completed Area
Committed Area	Completed Area which is unoccupied but for which letter of intent/ agreement to lease have been signed
Completed Area	Leasable Area for which occupancy certificate has been received; Completed Area comprises Occupied Area, Committed Area and Vacant Area
Future Development Area	Leasable Area of an asset that is planned for future development, as may be permissible under the relevant rules and regulations, subject to requisite approvals as may be required, and for which internal development plans are yet to be finalized and applications for requisite approvals required under law for commencement of construction are yet to be received
Gross Contracted Rentals (INR)	Gross Contracted Rentals is the sum of Base Rentals and fit-out rent invoiced from Occupied Area that is expected to be received from the tenants pursuant to the agreements entered into with them
In-place Rent (psf per month)	Base Rent (<u>Base Rentals for the specified period)</u> for a specified month Occupied Area*monthly factor
Market Rent (psf per month)	Manager's estimate of Base Rent that can be expected from leasing of the assets to potential tenants
Market Value	Market value (adjusted for non-controlling interest) as determined by Valuer as of 30 Sep 24
Msf	Million square feet
Net Operating Income (NOI)	Net Operating Income calculated as Revenue from operations less: direct operating expenses (which includes Maintenance services expense, property tax, insurance expense, cost of material sold and cost of power purchased)
NPA	Non - Processing Area in special economic zone
Occupied Area	Completed Area for which lease agreements / leave and license agreements have been signed with tenants
Pre-Leased Area	Under Construction Area for which letter of intent / agreement to lease/lease deed/leave and license agreement has been entered into with prospective tenants
Portfolio	Assets which will be directly or indirectly owned by Mindspace REIT in terms of the REIT Regulations
Re-leasing spread	Refers to the change in Base Rent between new and expiring leases, expressed as a percentage
Same Store Committed Occupancy (%)	Represents Committed Occupancy for the Portfolio for areas where occupancy certificate was received on or before 31 Dec 23
Total Leasable Area	Total Leasable Area is the sum of Completed Area, Under Construction Area and Future Development Area
Under Construction Area	Leasable Area where construction is ongoing and / or the occupancy certificate is yet to be obtained
Vacant Area	Completed Area which is unoccupied and for which no letter of intent / lease agreement / leave and license agreement has been signed
WALE	Weighted Average Lease Expiry based on area. Calculated assuming tenants exercise all their renewal options post expiry of their initial commitment period

